



SOLUTION DETAILS

SAP SALESFORCE INTEGRATION



Create business efficiency by integrating SAP with Salesforce. Empower your sales team with best of the breed solution.

Veon
Consulting

SAP Salesforce Integration

Making the best ERP solution work seamlessly with the leading cloud based CRM software solution.

Overview

The solution is a pre-configured to help businesses integrate typical entities between the platforms. Bi-directional exchange of information with judicious use of system resources.

Secure and hybrid architecture

Unlike other solutions, the solution ensures that data never leaves your network. At the same time, it helps encourage use of cloud based transformation and mapping rules to ensure agility.

Out of box solution

Solution is pre-packaged and ready to be deployed. At the same time it is fully flexibility and can be tweaked to meet your unique business needs.



[Click here for solution Demo](#)

Pre-Configured

The solution is pre configured and can be deployed quickly. This means saving a lot of time and effort in implementation.

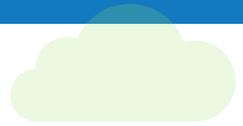
Secure Data exchange

Your business data remains within your premise. It is not transmitted to cloud or anywhere outside your network.

Flexible and Adaptable

Unique business needs can be configured and met easily.

INTEGRATION TOUCHPOINTS



1

ACCOUNTS & CONTACTS

Customer records within SAP can be exchanged in a bi-directional manner so that the information is available to sales team whenever they need it.

Products and Prices

Product information along with their prices are synced from SAP to Salesforce. This ensures that you can exercise control over the prices which are being quoted by the sales team to end customers. You can mark items inactive for sale within SAP.

2



3

Quote / Order Sync

Quote created within Salesforce is synced with SAP. This ensures that when they are converted to order, it reflects within SAP as well.

Delivery and Invoice

Delivery and invoice information within SAP are synced with Salesforce. This ensures the sales rep to see the latest information within Salesforce. They can also track the account receivables.

4



FAQS



1. How does the integration work ?

We install an Agent in your network. This agent reads the mapping rules from the cloud and makes the application talk to each other.

2. What SAP versions does it support?

The solution supports SAP ECC, Business One and S/4 HANA editions.

3. What are the pre-requisites?

Your Salesforce instance must allow API calls. This is usually available from Professional editions. If you are using SAP Business One, it must have DI services or HANA services installed depending on which database you are using.

4. Is the synchronization both ways ?

Yes. The solution can integrate data both ways. However, certain aspects are best defined in one system and carried to the other one. For example, products and prices are best defined in SAP and synced with Salesforce.

Further Questions?

Reach out to us.



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